# **EROS PECILE**

Date of birth: 24<sup>th</sup> December 1987 PCLRSE87T24H816F

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## Work experience:

- 11/2013 Present: Sales Manager at Danieli & C.
  - Danieli Wean United Steel flat products Cold Rolling Mills and Strip Processing Lines
  - Prepare and present proposals.
  - Technical and Commercial Negotiation and all related events from the Customer enquiry to the final commercial negotiations.
  - Areas: Europe, Russian Federation, Middle East, India and Far East.
- 12/2011 11/2013: Process Engineer at Danieli & C.
  - Danieli Wean United Steel flat products Cold Rolling Mills and Strip Processing Lines
  - Technological studies for proposals (Plant specifications, productivity calculation, motors sizing, performance guarantees) and Basic Engineering.
  - Definition of technical specifications for outsourcing of packages & equipments and evaluation of proposals.
  - Experience on production sites in Europe and Far East during commissioning and follow up.

## **Education:**

- 11/2009 10/2011: Master's degree in Mechanical Engineering
  - University of Udine, IT; Curriculum: "Energy and Environment"; Final Mark: 110/110 cum
  - Thesis title: "Breakup of Aggregates in Turbulent Channel Flow"
    The work has been developed at Eindhoven University of Technology (TU/e), NL and presented at several conferences.
- **06/2011 10/2011: Erasmus Student –** Eindhoven University of Technology (TU/e), NL
  - Development of master thesis at Department of Applied Physics.
  - Research on computational models to study breakup of aggregates in turbulent flows
- 10/2006 11/2009: Bachelor's degree in Mechanical Engineering
  - University of Udine, IT; Curriculum: "Energy and Environment"; Final Mark: 110/110 cum laude
  - Thesis title: "Machinability of 100Cr6 with minimal quantity lubrication turning" The work as been developed at Keymec (Innovation center for mechanics)
- 2001 2006: High School Diploma Liceo Scientifico Statale "G. Marinelli", Udine, IT
  - Final mark: 100/100 with commendation from the committee

# Personal skills and competences:

### Languages

- Italian Natively fluent.
- English Fluent, Cambridge First Certificate in English (FCE) certified in 2006.

#### Computer skills & Technology

- Operating systems: Microsoft Windows and Linux/\*nix variants as system administrator.
- Microsoft Office suite and Latex.
- Programming languages: Matlab, Fortran, C, Visual Basic.
- Commercial codes for technical drawing, structural and thermal fluid dynamics computation: AutoCAD, Ansys, Comsol.

## Technical skills and competences

- Good ability in developing mathematical, physics and computational models to study real problems

#### Organizational/Managerial skills and competences

- End oriented work capacity
- Accustomed to busy schedules and pressing deadlines
- Trained for critical thinking, giving presentations, teamwork

#### Social skills and competences

- Team spirit, good communication
- Good ability to fit for new multicultural environments gained through period of thesis in a foreign country and during work experiences worldwide.

#### Driving licence

- B

# **Publications and Conferences:**

- COST Meeting on "Fragmentation processes in turbulent flows" during European Turbulence Conference (ETC13), 9/2011 Warsaw, PL
- COST Meeting on "Breakup of small aggregates in turbulence", 12/2011 Rome, IT
- International workshop on "Particles in turbulence", 05/2012 Leiden, NL
- COST Meeting on "Non ideal particles and aggregates in turbulence", 06/2012 Lecce, IT
- European Congress On Computational Methods In Applied Sciences And Engineering (ECCOMAS 2012), 9/2012 Wien, A
- "Breakup Of Small Aggregates In Bounded And Unbounded Turbulent Flows", European Turbulence Conference (ETC14), 9/2013 Lyon, F

COST (European Cooperation in Science and Technology) is one of the longest-running European frameworks supporting cooperation among scientists and researchers across Europe

# Personal interests:

- Informatics and technology
- Sports (Basketball, biking, hiking, swimming, soccer, volleyball)

November 2013 Ing. Eros Pecile

Autorizzo il trattamento dei dati personali contenuti nel mio curriculum vitae ai sensi del D. Lgs. 196/03